# AbilityOne Program 2020-2021 Program Fee Ceilings for National Industries for the Blind and SourceAmerica Frequently Asked Questions

## 1. What is the Program Fee?

The Program Fee is a percentage of the sales revenue of each contract on the AbilityOne Program Procurement List.

## 2. What is the purpose of the Program Fee?

The purpose of the Program Fee is to provide funding for the operations of two Central Nonprofit Agencies (CNAs) – National Industries for the Blind and SourceAmerica (serving people with significant disabilities) – designated by the U.S. AbilityOne Commission in accordance with the provisions of the Javits-Wagner-O'Day (JWOD) Act. (A third CNA, American Foundation for the Blind, is currently in a research phase and is not collecting a Program Fee.)

## 3. What is the Program Fee Ceiling?

The Program Fee Ceiling is a specified percentage that the Program Fee may not exceed. The Commission sets the Program Fee Ceiling annually for each CNA.

#### 4. Who pays the Program Fee?

The Program Fee is paid by AbilityOne-participating Nonprofit Agencies to their Central Nonprofit Agency, either National Industries for the Blind or SourceAmerica, to fund CNA activities that facilitate the operations of the AbilityOne Program. (A third CNA, American Foundation for the Blind, is currently in a research phase and is not collecting a Program Fee.)

#### 5. How is the Program Fee Ceiling determined?

The Commission determines the Program Fee Ceiling based on factors including an assessment of performance and the CNA's funding requirements.

#### 6. When are Program Fee Ceilings effective?

The 2020–2021 Program Fee Ceilings are effective April 1, 2020 through March 31, 2021. Program Fee Ceiling information is posted to the Commission's <u>website</u>.

## 7. What impact will a new Program Fee Ceiling have on existing contracts?

Since all AbilityOne contracts are performed today at fair market prices approved by the Commission, there will be no price increases or discounts to Federal customers on existing contracts as a result of changes in the Program Fee Ceilings.

## 8. What impact will a new Program Fee Ceiling have on *future* contracts?

Program Fee Ceilings apply between April 1, 2020, and March 31, 2021, to Procurement List additions, annual price changes for products, base year renewals for services, and bilateral contract modifications that result in a price change submission to the Commission.

## 9. Contacts for more information?

Federal customers may contact the Commission staff at <u>info@abilityone.gov</u>, or call Amy Jensen, Director of Business Operations, at (703) 603-2132. Nonprofit agencies may contact their Central Nonprofit Agency.